NEW AND PROSPECTIVE MEMBERS

Networking Reception

Monday | March 11, 2019
5:30 PM – 8:00 PM
THANK YOU TO
OUR EVENT HOST

CBRE
THANK YOU TO
OUR FOUNDING MEMBERS
THANK YOU TO OUR CORPORATE MEMBERS

BioIDEA
CBRE
EastmanCooke
EisnerAmper
ELKUS MANFREDI
ennead
gir
Loring
Silvercup
SL Green
WSP
ZGF

NYC BUILDS BIO+
THANK YOU TO OUR INDIVIDUAL MEMBERS

Amy Beckman
HOK

Mark Benhar
Benhar Office Interiors

John Cahill
JLL

Sarah Epifano
Skanska

John Gillham
E4H Environments for Health

Doug Gonzalez
LERA Consulting Structural Engineers

John Grandovic
Helbling & Associates

Jeffrey Grasso
Silverstein Properties, LLC

Megan Guy
Simone Healthcare Development

Guy Leibler
Simone Healthcare Development

Dana Panzarino
VVA Consultants

Tzveta Panayotova
HOK

William Paxson
Davis Brody Bond, LLP

Tim Sanders
Ventas, Inc.

David Schwartz
HOK

Michael Syracuse
FXCollaborative Architects LLP

Carrie Villani
LERA Consulting Structural Engineers

Eric Wald
JP Morgan

Matthew Weir
Taconic Investment Partners
STEERING COMMITTEE

Mitchel W. Simpler
Managing Partner
Jaros, Baum & Bolles

Nancy J Kelley
President and CEO
Nancy J Kelley & Associates

John Sabey
President
Sabey Datacenter Properties

James C. McKenna
Co-Founder
Hunter Roberts Construction Group

Jonathan L. Mechanic
Chairman
Fried Frank
LEADERSHIP COUNCIL

20 leaders from New York City’s development, building, design services and life science communities. The Council will meet biannually to review the strategic vision of the organization, including goals and initiatives.
WORKING GROUPS

Planning, NYCCBB+ (Events, Education, Research)
Membership Development, NYCCBB+

Working Groups by NYC Sub-Cluster Location
1. Long Island City
2. Upper East Side
3. Manhattanville
4. West Side Mid-town
5. Hudson Square

NYC Incubators
Life Science Focus
1. Academic
2. Healthcare
3. Therapeutics
4. Manufacturing
5. Synthetic Biology
The Annual White Paper will provide a baseline for the state of the life science market in each of NYC’s sub-clusters with specific recommendations of what is needed to accelerate the collaboration of developers, building owners and life science companies in each sub-cluster.
EVENTS RECAP

Life Sciences
2018 Real Estate Development Symposium
TUESDAY
JUNE 12, 2018

Inaugural Quarterly Breakfast
NYC as the Next Big Life Science Market: Meet the Start-ups, Developers and Building Owners Putting NYC on the Map
THURSDAY
NOVEMBER 8, 2018

February Quarterly Breakfast
Featuring Johnson & Johnson Innovation JLABS, the New York Stem Cell Foundation and the New York Genome Center
THURSDAY
FEBRUARY 21, 2019

*Attendees toured the JLABS Facility and the New York Genome Center

SOLD OUT
SOLD OUT
SOLD OUT
PRESS COVERAGE

July 16, 2018
Give Life Sciences Space and Watch it Boom
Crain’s

July 3, 2018
Life Sciences Construction: Challenges and Opportunities for New York
Engineering News Record

June 15, 2018
Life Sciences Real Estate: Convincing Investors It’s Worth It
GlobeSt

June 13, 2018
NYC Better Brace Itself for Wave of Life Science Companies
Commercial Observer
LIFE SCIENCES 2019 REAL ESTATE DEVELOPMENT SYMPOSIUM

Wednesday June 12, 2019
8:00 AM - 2:30 PM
with reception to follow

The Times Center
242 West 41st Street
New York, NY 10036
UPCOMING EVENTS

**JUNE 12, 2019**
8:00 AM – 2:30 PM

Life Sciences
2019 Real Estate Development Symposium

The Times Center
242 West 41st Street
New York, NY 10036

**SEPTEMBER 19, 2019**
8:00 AM – 10:30 AM

September 2019 Quarterly Breakfast

**NOVEMBER 7, 2019**
8:00 AM – 10:30 AM

November 2019 Quarterly Breakfast
LETTER FROM THE STEERING COMMITTEE + A LOOK BACK ON 2018

At the beginning of the New Year, we are hoping everyone enjoyed a peaceful and happy holiday season and want to thank you for your support in launching NYC Builds Bio+ - New York City’s only membership organization connecting commercial life science opportunities with the city’s real estate development community.

THE STATE OF THE NEW YORK CITY LIFE SCIENCE REAL ESTATE MARKET

In 2005, the New York City Economic Development Corporation awarded Alexandria Real Estate Equities a conditional designation to develop the East River Science Park, a project designed to be New York City’s premier flagship destination for a vibrant clustering of commercial life science entities that would transform New York City into one of the nation’s primary commercial life science centers.

INTERESTED IN GETTING INVOLVED?
Join NYC’s Premier Life Science Real Estate Organization Today

BENEFITS OF SUPPORTING NYC BUILDS BIO+
- Exclusive Networking Opportunities
- Quarterly Meetings with Prominent Industry Speakers
- Access to Future Property Database for Property Posting and Access to Listings
- Full Calendar of Educational Research and Reports
- Annual White Paper
- Monthly Electronic Communications
- Quarterly Newsletters
- Annual Life Science Real Estate Development Symposiums
NETWORKING OPPORTUNITIES

Exclusive members-only networking receptions and site tours.

PARTNERSHIPS

BioIDEA

Echo

NewBioCity

American Cancer Society
SPECIAL PROGRAMMING

Member-driven special programming: building relationships with incubators/early stage companies of pharma, or offering pro bono services on behalf of those firms wishing to establish partnerships.
OUR MISSION

The goal of NYC Builds Bio+ is to educate an integrated base of life science and real estate professionals, increase the visibility of commercial life sciences opportunities, and jump start life science real estate development in NYC in a manner that will foster a large and growing economics cluster, such as that enjoyed by Boston/Cambridge and San Francisco.
BENEFITS OF SUPPORTING NYC BUILDS BIO+

- NYC Builds Bio+ Website
- Exclusive Networking Opportunities
- Quarterly Meetings with Prominent Industry Speakers
- Access to Future Property Database for Property Posting and Access to Listings
- Full Calendar of Educational Research and Reports

- Annual White Paper
- Monthly Electronic Communications
- Quarterly Newsletters
- Annual Life Sciences Real Estate Development Symposium
TYPES OF MEMBERS

- **Real Estate Companies**
  Developers, owners, architecture firms, engineers, contractors, banks, lenders and real estate finance firms.

- **Life Science Companies**
  Any life science company that conducts research, development, manufacturing or commercialization of diagnostic, therapeutic, medical device, health IT, environmental, materials, design, agricultural, or animal health products.

- **Institutions**
  Universities, colleges and non-profit institutes engaged in life science research.

- **Consultants and Service Providers**
  Any company that supports the life science industry with contract research or manufacturing services, life science research products, or professional services, such as legal, IT, consulting insurance, real estate, marketing or financial.

- **Investors**
  Organizations including, but not limited to, venture capital firms, angel networks, buy-side or sell-side analysts, and investment banks.

- **Public Agencies and Economic Development Councils**
INDIVIDUAL MEMBERSHIPS

Our Individual membership consists of individual professionals from the Life Science and Real Estate industries.

<table>
<thead>
<tr>
<th>Category</th>
<th>Fee</th>
</tr>
</thead>
<tbody>
<tr>
<td>REAL ESTATE</td>
<td>$500</td>
</tr>
<tr>
<td>LIFE SCIENCE</td>
<td>$250</td>
</tr>
<tr>
<td>GOVERNMENT</td>
<td>$250</td>
</tr>
<tr>
<td>STUDENTS</td>
<td>$150</td>
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</tbody>
</table>
CORPORATE MEMBERSHIPS

The NYC Builds Bio+ Corporate Membership is our top-tier member category available to Real Estate companies, Investors and Life Science Consultants and Service Providers.

<table>
<thead>
<tr>
<th>Membership Level</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>ASSOCIATE MEMBERS</td>
<td>$5,000</td>
</tr>
<tr>
<td>PREMIUM MEMBERS</td>
<td>$10,000</td>
</tr>
<tr>
<td>ELITE MEMBERS</td>
<td>$15,000</td>
</tr>
<tr>
<td>SIGNATURE MEMBERS</td>
<td>$20,000</td>
</tr>
</tbody>
</table>
LIFE SCIENCE MEMBERSHIPS

NYC Builds Bio+ Life Science Memberships are similar to the corporate packages but are only available to Life Science companies that conduct research, development, manufacturing or commercialization of diagnostic, therapeutic, medical device, health IT, environmental, materials, design, agricultural, or animal health products.

<table>
<thead>
<tr>
<th>Number of Employees</th>
<th>Membership Fee</th>
</tr>
</thead>
<tbody>
<tr>
<td>1 EMPLOYEE</td>
<td>$675</td>
</tr>
<tr>
<td>2-24 EMPLOYEES</td>
<td>$1,500</td>
</tr>
<tr>
<td>25-49 EMPLOYEES</td>
<td>$2,700</td>
</tr>
<tr>
<td>50-74 EMPLOYEES</td>
<td>$3,500</td>
</tr>
<tr>
<td>75-99 EMPLOYEES</td>
<td>$6,200</td>
</tr>
<tr>
<td>100-249 EMPLOYEES</td>
<td>$8,000</td>
</tr>
<tr>
<td>250-499 EMPLOYEES</td>
<td>$10,000</td>
</tr>
<tr>
<td>500+ EMPLOYEES</td>
<td>$15,000</td>
</tr>
</tbody>
</table>
INSTITUTIONAL & PUBLIC MEMBERSHIPS

Institutional and Public Memberships are premier memberships available to Institutions, Public Agencies and Economic Development Councils.

$1,500 ANNUALLY
THANK YOU

2019 CORPORATE MEMBERS