NYCBB+ LEADERSHIP DINNER

March 7th, 2023
WELCOME REMARKS

Nancy J Kelley
Nancy J Kelley + Associates

Mitch W. Simpler
Jaros, Baum & Bolles
THANK YOU TO OUR FOUNDING MEMBERS
THANK YOU TO OUR CORPORATE MEMBERS
THANK YOU TO OUR INCUBATORS/ACCELERATORS

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THANK YOU TO OUR PROGRAM PARTNERS
NYCBB+ is partnering with Scientific American for special events throughout 2023

SciAm will promote 4 events (NewLabs, ULI/ London Visit, Philly and NYC Symposiums)

SciAm will highlight Builds Bio+ and Sponsors on a roadblock unit on Technology vertical of SciAm website

Promotion on Scientific American’s Digital Channels (Banner Campaign on Website - 9M views/month, Branding on Newsletter Series)

SciAm will provide an Editor and Publisher Jeremy Abbate as a moderator on certain panels

SciAm will create 1-on-1 interviews with participants/speakers

NYCBB+ leaders will be spotlighted and their most important ideas and best practices captured and memorialized

SciAm will create 8-page special Summary Reports following events to be served digitally, with a focus on global distribution

After the event, SciAm Custom Media Moderator will convene representatives of sponsors in a roundtable which will be captured on video and broadcast in a subsequent monthly issue of Scientific American
THANK YOU TO THE EVENT AND ADMINISTRATION TEAM
AGENDA

- Evolution of the Ecosystem
- Membership Overview
- Events Overview
- Leadership Committees
- What is New for 2023
  - New Look
- Chapters
  - NY Metro Builds Bio+
  - Philly Builds Bio +
- Website
- Online Membership Community
- Social Media
- Upcoming Events
EVOLUTION OF THE ECOSYSTEM
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EVOLUTION OF THE ECOSYSTEM

Philly is the location of more than 2,000 medical technology companies.

6 Medical Schools, including 4 NCI-Designated cancer centers.

100+ colleges and universities within a 50-mile radius.

80% of all pharmaceutical and biotech companies have offices in Greater Philly.
## MEMBERSHIP OVERVIEW

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<th>Year</th>
<th>Corporate Membership</th>
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<td>2020</td>
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<td>2022</td>
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### 2023

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<th>Members</th>
<th>Participants</th>
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<td></td>
<td>*1282 employees have participated in our community</td>
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<tr>
<td>Individual</td>
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### EVENTS OVERVIEW

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## LEADERSHIP COMMITTEE PARTICIPANTS

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<th>Membership &amp; Planning</th>
<th>Academic Medical Institutions</th>
<th>Healthcare</th>
<th>Life Sciences</th>
<th>NYC Life Science Real Estate Subclusters</th>
<th>Regulatory</th>
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<td>12</td>
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THANK YOU TO OUTGOING CHAIRS!

**Academic Medical Institutions**
- Trevor Boz, PE, PMP, LEED, AP | Senior Vice President | WSP
- David Schwartz | Regional Leader for Science and Technology | HOK

**Life Science**
- Joseph DelPozzo PE, LC, LEED AP BD+C | Principal | Meyers+ Engineer

**Regulatory**
- Anthony Montalto | Partner | Jaros, Baum & Bolles
- Zachary Bernstein | Partner | Fried Frank

**NYC Life Science Real Estate Subclusters**
- Delphine Daniels, Assoc. AIA | Business Development Manager | Gilbane Building Company
- Tracy Anderson | Director | Business Development | Skanska
NEW LEADERSHIP COMMITTEES

Southern Life Science Subcluster
- Peter Schubert, Partner | Ennead
- Matt Mendicino | Ennead
- Michael Harrison, Principal | Edson Advisors (NEW)

Northern Life Science Subcluster
- Chris Horch, Associate Partner | JBB
- Doug Gonzalez | Partner | LERA Consulting Structural Engineers

Regulatory
- Greg Fortino, Chief Operating Officer | Metropolis Group (NEW)

Planning
- Laura Gallo, Director of Marketing | Group PMX
- Bill Brody, Vice President of Business Development and Marketing | Henegan Construction

Institutions
- Joe Bolano, Managing Director | Colliers
- Raquel Diaz, Area Manager | Gilbane
- Rose Ross Novack | Senior Associate | Gensler
WHAT IS NEW FOR 2023?
NEW NAME, NEW LOGO

Before

NYC BUILDS BIO+
NEW LOGO, NEW CHAPTERS

Now

BUILDS BIO+

PHILLY BUILDS BIO+

NY METRO BUILDS BIO+

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NEW WEBSITE
Events

By connecting with our peers often, we continue to make great progress within the life science industry.

Upcoming Events

Builds Bio+ hosts several events throughout the year, including Bartering Breakfasts and an annual Life Science Real Estate Development Symposium in New York and Philadelphia.

Interested in sponsoring Builds Bio+ events?

Contact us for Sponsorship Opportunities.

Past Events

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Become a Member Page

Types of Membership

REAL ESTATE COMPANIES: Developers, owners, architecture firms, engineers, contractors, banks, lenders and real estate finance firms.

LIFE SCIENCE COMPANIES: Any life science company that conducts research, development, manufacturing or commercialization of diagnostics, therapeutics, medical device, health IT, environmental, marine, design, agricultural, or animal health products.

INSTITUTIONS: Universities, colleges and non-profit institutes engaged in life science research.

CONSULTANTS AND SERVICE PROVIDERS: Any company that supports the life science industry with contract research or manufacturing services, life science research products, or professional services, such as legal, IT, consulting, insurance, new product, marketing or finance.

INVESTORS: Organizations including, but not limited to, venture capital firms, angel networks, buy-side or sell-side analysts, and investment banks.

PUBLIC AGENCIES AND ECONOMIC DEVELOPMENT COUNCILS

The Benefits of Supporting Builds Bio+

- Access to a wide range of resources on the Builds Bio+ membership platform
- Exclusive Networking Opportunities
- Quarterly Meetings with Prominent Industry Speakers
- Access to Future Property Database for Property Posting and Access to Listings
- Full Calendar of Educational Research and Reports

“The biggest innovations of the 21st century will be at the intersection of biology and technology. A new era is beginning.”

— Estee Lauder
FEATURES

- Member Profile
- Directory
- Chapter / Group Community
- Event Registration
- Membership Renewals and Invoicing
Member Login

Welcome to the online community. Because of the built-in security features, you must first register and be approved before accessing many site sections. If you are not a member of the site yet, please register - we’d love you to be part of our online community.

Sign in using your credentials

Username
Password

Remember Me

SIGN IN

Forgot your password?
Click here to reset your password.

Haven’t registered yet?
Click here to Join Builds Bio+
Builds Bio+ Member Directory

Name

Company/Employer

- Corporate - Signature Members
- Corporate - Elite Members
- Corporate - Premium Members
- Corporate - Associate Members
- Corporate - Institutional & Public Memberships
- Corporate - Life Science Company
- Corporate - Life Science Incubator & Accelerators
- Employee - Signature
- Employee - Elite
- Employee - Premium
- Employee - Associate
- Employee - Institutional & Public
- Employee - Life Science
- Individual - Real Estate
- Individual - Government
- Individual - Life Science
- Individual - Students

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TOTAL MEMBERSHIP ACCOUNTS

1425
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SOCIAL MEDIA

@buildsbio
@phillybuildsbio
@nymetrobuildsbio

FOLLOW US
UPCOMING EVENTS

- January 18th: Greater NY Metro Membership Reception, The Cure, NYC
- February 7th: NY CREW Annual Luncheon, NYC
- March/ April: Hudson Valley iCampus/ Pfizer Expansion (To be confirmed), NYC
- March 7th: Leadership Committee Dinner (Spring Place), NYC
- March 23rd: Philly Membership Reception (Venue: The Curtis/ Philly BioLabs), Philadelphia, PA
- April 18th: 2023 BioNJ Annual Dinner Meeting and Innovation Celebration, New Jersey
- April 17th, April 19th-21st: BioNJ BioPartnering Event, New Jersey
- April 27th: Westchester Tour and Reception, Westchester, NY
- May 10th: Newlab and Center for Planetary Health/ Engineering Biology, Brooklyn, NYC
- May 23rd or 24th: Philly Event, Philadelphia PA
- May 23rd – 25th: SynbioBeta, San Francisco, CA
- May 31st – June 1st: Yale Innovation Summit, New Haven, CT
UPCOMING EVENTS

- June 5th – 8th: **BIO International Convention**, Boston, MA
- June: HATCH – **Longfellow/ Long Island City Tour and Reception**, Long Island City, NYC
- June 19th-22nd: **London ULI Event**, NYC
- June 22nd – 23rd: **Biodesign Challenge**, MOMA and Parsons School of Design, NYC
- August 10th: **Summertime on the Roofdeck at 125 West End Avenue**, Elevate Properties, NYC
- September 12th: 2023 **Philly Symposium**, Union League Club Reserved, Philadelphia PA
- October 4th-6th, **Biofabricate Summit**, Paris France
- November 1st: 2023 **New York Symposium**, Times Center Reserved, NYC
- December – 1st Week: **Philly Event**, Philadelphia PA
TBD

- SOSV Reception and Tour, NYC
- Manhattanville, CUNY and Columbia, NYC
- Long Island City Overview, NYC
- Yale/ Connecticut Symposium
THANK YOU!

Email us: info@buildsbio.org
Visit: www.buildsbio.org