NETWORKING RECEPTION
FOR MEMBERS + PROSPECTIVE MEMBERS

January 19th, 2023
WELCOME REMARKS

Nancy J Kelley
Nancy J Kelley + Associates

Mitch W. Simpler
Jaros, Baum & Bolles
THANK YOU TO OUR FOUNDING MEMBERS
THANK YOU TO OUR CORPORATE MEMBERS
THANK YOU TO OUR INCUBATORS/ACCELERATORS
THANK YOU TO OUR PROGRAM PARTNERS
THANK YOU TO OUR MEDIA PARTNERS
THANK YOU TO THE EVENT AND ADMINISTRATION TEAM
AGENDA

- Evolution of the Ecosystem
- Membership Overview
- Events Overview
- Leadership Committees
- What is New for 2023
  - New Look

- Chapters
  - NY Metro Builds Bio+
  - Philly Builds Bio +
- Website
- Online Membership Community
- Social Media
- Upcoming Events
EVOLUTION OF THE ECOSYSTEM
EVOLUTION OF THE ECOSYSTEM
EVOLUTION OF THE ECOSYSTEM

Philly is the location of more than 2,000 medical technology companies,

6 Medical Schools, including 4 NCI-Designated cancer centers.

100+ colleges and universities within a 50-mile radius.

80% of all pharmaceutical and biotech companies have offices in Greater Philly.
MEMBERSHIP OVERVIEW

<table>
<thead>
<tr>
<th>Year</th>
<th>Corporate Membership</th>
<th>Individual Membership</th>
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<tbody>
<tr>
<td>2019</td>
<td>27</td>
<td>49</td>
</tr>
<tr>
<td>2020</td>
<td>26</td>
<td>51</td>
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<td>24</td>
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<td>2022</td>
<td>45</td>
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<table>
<thead>
<tr>
<th>Members</th>
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<tr>
<td>Corporate</td>
<td>56</td>
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<tr>
<td>Individual</td>
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*1282 employees have participated in our community

© 2023 Builds Bio+
# EVENTS OVERVIEW

<table>
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<tr>
<th>Year</th>
<th>Number of Events</th>
<th>Number of Registrants</th>
<th>YouTube Viewers</th>
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<td>6</td>
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<td>2020</td>
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<td>1553</td>
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<td>2021</td>
<td>13</td>
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<td>2022</td>
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<tr>
<td>Total</td>
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<td>6126</td>
<td>3828</td>
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LEADERSHIP COMMITTEE CHAIRS 2022

Membership & Planning
Co-Chairs:
- Bill Brody | Business Development Manager | Henegan Construction Co
- Laura Gallo | Director of Marketing | Brand & Growth, Group PMX

Academic Medical Institutions
Co-Chairs:
- Trevor Boz, PE, PMP, LEED, AP | Senior Vice President | WSP
- Raquel Diaz | Senior Project Executive | Gilbane Building Company
- David Schwartz | Regional Leader for Science and Technology | HOK

Healthcare
Co-Chairs:
- Joseph Bolano | Managing Director | New York Regional Healthcare & Life Sciences Sector
- Leader | Colliers Project Leaders
- Rose Ross Novack | Senior Associate | Gensler
LEADERSHIP COMMITTEE CHAIRS

**Life Sciences**
Co-Chairs:
- Chris Horch, PE, LEED, AP, CEA | Associate Partner | JBB
- Joseph DelPozzo PE, LC, LEED AP BD+C | Principal | Meyers+ Engineer
- Doug Gonzalez | Partner | LERA Consulting Structural Engineers

**NYC Life Science Real Estate Subclusters**
Northern Greater New York Metro
Co-Chairs:
- Delphine Daniels, Assoc. AIA | Business Development Manager
- Gilbane Building Company |
- **Tracy Anderson | Director | Business Development | Skanska**
LEADERSHIP COMMITTEE CHAIRS

Southern Greater New York Metro
Co-Chairs:
- Peter Schubert, FAIA | Partner | Ennead Architects
- Matthew Mendicino | Ennead
- Michael Harrison, Principal | Edson Advisors

Regulatory
Co-Chairs:
- Anthony Montalto | Partner | Jaros, Baum & Bolles
- Zachary Bernstein | Partner | Fried Frank
- Representative from Metropolis
<table>
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<tr>
<th>Membership &amp; Planning</th>
<th>Academic Medical Institutions</th>
<th>Healthcare</th>
<th>Life Sciences</th>
<th>NYC Life Science Real Estate Subclusters</th>
<th>Regulatory</th>
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<td>12</td>
<td>11</td>
<td>34</td>
<td>12</td>
<td>8</td>
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</table>
WHAT IS NEW FOR 2023?
NEW NAME, NEW LOGO

Before
NEW LOGO, NEW CHAPTERS

Now

BUILD

BIO+

PHILLY

BUILD

BIO+

NY METRO

BUILD

BIO+
NEW WEBSITE
We help you grow, build and locate life science companies in the major life science clusters we serve

Builds Bio+ Goals

- Identify and promote the areas amenable to life science development
- Increase knowledge and awareness of trends in life sciences
- Encourage interest in and knowledge about the benefits of relocating existing real estate from office into life science space
- Foster and promote a collaborative exchange between life sciences, design and real estate professionals
- Expand professional and public awareness of the economic and social benefits of life sciences employment
- Support public policies that will advance the life sciences and life science development industries
- Build a range of workshops, meetings and events to discuss these issues

Founding Members

Leadership Committees

Looking to get involved with Builds Bio+? Join a Leadership Committee!

The goal of Builds Bio+ is to educate an integrated base of life science and real estate professionals, increase the visibility of commercial life sciences opportunities, and jump start life science real estate development in a manner that will foster large and growing economics clusters.
Builds Bio+ is the premier organization at the intersection of life sciences and real estate

Types of Membership

REAL ESTATE COMPANIES: Developers, owners, architecture firms, engineers, contractors, builders, lenders and real estate finance firms.

LIFE SCIENCE COMPANIES: Biotech, life science companies that conduct research, development, manufacturing or commercialization of biopharmaceuticals, medical devices, health IT, environmental, med-tech, agriculture or animal health products.

INSTITUTIONS: Universities, colleges and non-profit institutes engaged in life science research.

CONSULTANTS AND SERVICE PROVIDERS: Any company that supports the life sciences industry in the conduct research or commercializing services, life science research products or professional services, such as legal, IT, consulting, insurance, real estate, marketing or financial.

INVESTORS: Organizations including but not limited to Angel Investors, venture capital firms, angel networks, buy-side or sell-side analysts, and investment banks.

PUBLIC AGENCIES AND ECONOMIC DEVELOPMENT COUNCILS

INNOVATORS AND ACCELERATORS

The Benefits of Supporting Builds Bio+

- Access to a wide range of resources on the Builds Bio+ membership platform
- Exclusive Networking Opportunities
- Quarterly Meetings with Prominent Industry Speakers
- Access to Future Property Database for Property Listing and Access to Listings
- Full Calendar of Educational Research and Reports

Annual White Paper
Monthly Digital Communications
Quarterly Newsletters
Annual Life Sciences Real Estate Development Symposiums
ONLINE MEMBERSHIP COMMUNITY
Member Login

Welcome to the online community. Because of the built-in security features, you must first register and be approved before accessing many site sections. If you are not a member of the site yet, please register - we'd love you to be part of our online community.

Sign in using your credentials

Username

Password

Remember Me

SIGN IN

Forgot your password?
Click here to reset your password.

Haven't registered yet?
Click here to Join Builds Bio+

LATEST NEWS
There are currently no news items posted.

CALENDAR
The upcoming calendar is currently empty.

Click here to view past events and photos »

FEATURED MEMBERS

Nancy Kelley

NEWEST MEMBERS
Professional Information

Organization Name: Builds Bio

Address: 380 Lexington Ave. Suite 1505, New York, 10168
View on Map

Additional: 212 450-7300 (Phone)
Visit Website »
### Your Sub-Accounts

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<th>Member Name/Organization</th>
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<td><strong>Mitch Simpler</strong></td>
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<td></td>
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</tr>
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### Builds Bio+ Member Directory

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<thead>
<tr>
<th>Name</th>
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</thead>
<tbody>
<tr>
<td>Company/Employer</td>
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</tbody>
</table>

- Corporate - Signature Members
- Corporate - Elite Members
- Corporate - Premium Members
- Corporate - Associate Members
- Corporate - Institutional & Public Memberships
- Corporate - Life Science Company
- Corporate - Life Science Incubator & Accelerators
- Employee - Signature
- Employee - Elite
- Employee - Premium
- Employee - Associate
- Employee - Institutional & Public
- Employee - Life Science
- Individual - Real Estate
- Individual - Government
- Individual - Life Science
- Individual - Students

[Continue »]
<table>
<thead>
<tr>
<th>Forum Title</th>
<th>Topics</th>
<th>Posts</th>
<th>Last Activity</th>
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<tr>
<td><strong>White Papers</strong></td>
<td>1</td>
<td>1</td>
<td>White Papers: The Cove by Nancy J Kelley + Associates Tuesday, December 13, 2022</td>
</tr>
<tr>
<td>Share your White Papers with the Bio Builds+ community and discuss within the forum.</td>
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</tr>
<tr>
<td><strong>Membership &amp; Planning Committee</strong></td>
<td>1</td>
<td>1</td>
<td>2022 - Membership &amp; Planning Committee Minutes by Nancy J Kelley + Associates Tuesday, December 20, 2022</td>
</tr>
<tr>
<td>This Committee will work to support members and expand membership while identifying topics and services important to members. NYCB®+ connects commercial life science opportunities to the Greater New York Metro's real estate development community through events, research, reports and educational programs. The Membership and Planning Committee will also help to organize and implement these activities as well as identify issues of importance and concern for the community.</td>
<td></td>
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<tr>
<td><strong>Academic Medical Institutions Committee</strong></td>
<td>1</td>
<td>1</td>
<td>2022 - Academic Medical Institutions Committee Members &amp; Minutes by Nancy J Kelley + Associates Tuesday, December 20, 2022</td>
</tr>
<tr>
<td>This committee will work to foster relationships between academic institutions in the Greater New York Metro area and the local life science community to create opportunities for knowledge sharing and to help bridge the gap between institutional research, commercial technology development, and life science real estate development.</td>
<td></td>
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<tr>
<td><strong>Healthcare Committee</strong></td>
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<td>Test Post to Delete by Nancy J Kelley + Associates Friday, December 23, 2022</td>
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<td>The Healthcare Committee will track trends in the healthcare market and how it is affecting the delivery of healthcare in real estate environments.</td>
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<tr>
<td><strong>Life Sciences Committee</strong></td>
<td>1</td>
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<td>2022 - Life Sciences Committee Members and Minutes by Nancy J Kelley + Associates Tuesday, December 20, 2022</td>
</tr>
<tr>
<td>The Life Sciences Leadership Committee will work to provide life science companies a path from Incubator to step-out space and will initiate programming on topics of interest for start-up life science companies. This group will also help to track life science trends in the Greater New York Metro area as well as identify issues of importance that will support the formation and growth of new life science companies.</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>The Life Science Real Estate Subcuster Committee</strong></td>
<td>3</td>
<td>3</td>
<td>2023 Regulatory Committee - Jan by S. Markoski Friday, December 23, 2022</td>
</tr>
<tr>
<td>The Life Science Real Estate Subcuster Committee will track the life science activities and real estate development projects in these subcusters, to create a database of information for the life science and real estate communities.</td>
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<td><strong>Regulatory Leadership Committee</strong></td>
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<td>2022 - Regulatory Committee Members and Minutes by Nancy J Kelley + Associates Tuesday, December 20, 2022</td>
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<tr>
<td>The Regulatory Leadership Committee will aim to clarify open issues and give tenants, building owners and developers greater clarity and guidance about locating life science uses throughout the Greater New York Metro area. This Leadership Committee will also explore policy development supportive of the life science industry.</td>
<td></td>
<td></td>
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</table>
Here you can find out about upcoming events and view photo galleries of past events. Some events may allow for online registration and the ticket purchase. Click the event name to view more details.

### Upcoming Events

**Thursday, January 19, 2023**

**Networking Reception for Members and Prospective Members**
1/19/2023  
**Location:** New York, New York  **Time:** 5:30pm - 8:00pm

Displaying page 1 of 1
Payment Information

Payment Amount $250.00

Enter a Promotional Code: 

ACH Payment Option will be implemented

Payment Type*
- Check/Money Order
- Credit Card

Name on Card*  Nancy Kelley

Card Type*  

Card Number*

Card CVV Num*  

What is this?

Exp. Month/Year*  

Submit
# MAILING LISTS

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<th>NY Metro</th>
<th>Greater Philly Area</th>
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SOCIAL MEDIA

@buildsbio
@phillybuildsbio
@nymetrobuildsbio

FOLLOW US
UPCOMING EVENTS

• SOSV Reception and Tour
• 2023 BioNJ Annual Dinner Meeting and Innovation Celebration
• CREWNY February Luncheon
• Philly Membership Reception
• BioNJ BioPartnering Event
• Westchester Tour and Reception
• HATCH – Longfellow Tour and Reception
• London ULI Event

• Yale Innovation Summit
• Bio International Convention Event in Boston
• 2023 Philly Symposium
• Newlab and Engineering Biology
• Hudson Valley I-campus/Pfizer Women’s Reception
• Yale and Connecticut Symposium
• 2023 New York Symposium
THANK YOU!

Email us: info@buildsbio.org
Visit: www.buildsbio.org