PHILLY BUILD BIO+
MEMBERSHIP RECEPTION

March 23rd, 2023
WELCOME REMARKS

Nancy J Kelley
Nancy J Kelley + Associates

Mitch W. Simpler
Jaros, Baum & Bolles
THANK YOU TO BIOLABS PHILLY FOR HOSTING!
THANK YOU TO OUR FOUNDING MEMBERS
THANK YOU TO OUR CORPORATE MEMBERS
THANK YOU TO OUR PROGRAM PARTNERS

NJEDA
Economic Development Authority

WEC/EDC
Westchester County Biocenices Accelerator

THE CATALYST

BioCT

BioNJ
Because Patients Can't Wait

AIA Pennsylvania

ACEC/PA
American Council of Engineering Companies of Pennsylvania

Ben Franklin Technology Partners
Southeastern Pennsylvania

biolabs
PHILADELPHIA

CBM
Center for Breakthrough Medicines

PACT

Pennsylvania Biotechnology Center
Est. by the Hepatitis B Foundation

Science Center

The Wistar Institute

Women in Bio
Philadelphia

Philadelphiametro@womeninbio.org

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WELCOME PSBR AND SPARC!

- The Pennsylvania Society for Biomedical Research (PSBR) is a 501(c)(3) non-profit science education organization formed in 1990 by universities, medical schools, pharmaceutical firms, and professional societies in Pennsylvania and Delaware to foster a better understanding of the benefits of biomedical research to human and animal health, as well as the necessity for the humane treatment of animals in such research.

- The SPARC mobile science program provides K-12 students with engaging, hands-on, and career-infused STEM education with real world science equipment directly at their schools and within local communities.

- This year, PSBR received three program grants to support the Science Program and Research Coach (SPARC) education outreach program. A $470,000 grant from the Pennsylvania Department of Education; a $51,935 grant from global pharmaceutical company GSK; and a $50,000 grant from the Appalachian Regional Commission (ARC).
THANK YOU TO OUR PARTICIPATING INCUBATORS/ ACCELERATORS
THANK YOU TO OUR MEDIA PARTNERS

COMMERCIAL OBSERVER

GEN

Genetic Engineering

& Biotechnology News

SCIENTIFIC

AMERICAN

THE WALL STREET JOURNAL

WSJ
NYCBB+ is partnering with Scientific American for special events throughout 2023

SciAm will promote 4 events (NewLabs, ULI/ London Visit, Philly and NYC Symposiums)

SciAm will highlight Builds Bio+ and Sponsors on a roadblock unit on Technology vertical of SciAm website

Promotion on Scientific American’s Digital Channels (Banner Campaign on Website - 9M views/month, Branding on Newsletter Series)

SciAm will provide an Editor and Publisher Jeremy Abbate as a moderator on certain panels

SciAm will create 1-on-1 interviews with participants/speakers

NYCBB+ leaders will be spotlighted and their most important ideas and best practices captured and memorialized

SciAm will create 8-page special Summary Reports following events to be served digitally, with a focus on global distribution

After the event, SciAm Custom Media Moderator will convene representatives of sponsors in a roundtable which will be captured on video and broadcast in a subsequent monthly issue of Scientific American
AGENDA

• Evolution of the Ecosystem
• Membership Overview
• Events Overview
• What is New for 2023
  • New Look

• Chapters
  • Philly Builds Bio +
  • NY Metro Builds Bio+

• Website
• Online Membership Community
• Social Media
• Upcoming Events
EVOLUTION OF THE ECOSYSTEM
EVOLUTION OF THE ECOSYSTEM
EVOLUTION OF THE ECOSYSTEM
EVOLUTION OF THE ECOSYSTEM

SURGING DEMAND IN ‘CELLICON VALLEY’

A look at life sciences development across the region including lab and manufacturing space in the pipeline, under construction, undergoing renovation or planned. Activity in each area is quantified by the number of projects and total square footage.
EVOLUTION OF THE ECOSYSTEM

Philly is the location of more than 2,000 medical technology companies, 6 medical schools, including 4 NCI-Designated cancer centers.

100+ colleges and universities within a 50-mile radius.

80% of all pharmaceutical and biotech companies have offices in Greater Philly.
PHILLY SYMPOSIUM

- SOLD OUT
- 321 attendees
- 38 Speakers

Testimonials:
- "Great combination of science and business!"
- "Good turnout, especially some corporate life sciences players!"
2023 UPDATES

- As of March 2023, Penn ranks first in licensing income across the nation. Penn’s gross licensing income figures were more than twice that of the next largest contributor, the entire University of California system. (Penn Today)
- There is more than $4 billion worth of life sciences-related real estate development underway in Greater Philadelphia, representing 11 million square feet in new or converted space. (Select Greater Philadelphia)
- March 7, 2023, Carisma Therapeutics closes merger with Sesen Bio. (PHL Business Journal)
- March 7, 2023, Danaher Partners with the University of Pennsylvania's Center for Cellular Immunotherapies to address manufacturing challenges impacting the uptake of cell therapies.
- March 6, 2023, Adaptimmune and TCR2 Therapeutics Announce Strategic Combination to Create a Preeminent Cell Therapy Company for Solid Tumors. (CEO Council for Growth)
- February 28, 2023, Spark Therapeutics breaks ground on its $575M gene therapy innovation center in the heart of UCity. (PHL Business Journal)
- February 28, 2023, Penn spinout Verismo Therapeutics raises $7M in funding round. (PHL Business Journal)
- February 10, 2023, Pennsylvania-based Mineralys Therapeutics goes public. (PHL Business Journal)
- February 9, 2023, Gattuso Development and Drexel University break ground on the City’s largest life sciences facility (11 stories, 520,000 SF). (Drexel University).
## MEMBERSHIP OVERVIEW

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<th>Year</th>
<th>Corporate Membership</th>
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<td>2022</td>
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### Members and Participants

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<td>56</td>
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<tr>
<td><strong>Individual</strong></td>
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*1282 employees have participated in our community*
## EVENTS OVERVIEW

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WHAT IS NEW FOR 2023?
NEW WEBSITE
The Premier Organization for Life Science, Innovation, Design, and Real Estate Professionals

Launched in 2018, Builds Bio+ aims to connect all segments of the life science ecosystem in major regional clusters, through events, research, industry reports and educational programs.

Upcoming Events

Interested in becoming a member?
By connecting with our peers often, we continue to make great progress within the life science industry.

Events

Upcoming Events

Interested in sponsoring Builds Bio+ events?

Past Events

Events Page
Builds Bio+ is the premier organization at the intersection of life sciences and real estate.

**Types of Membership**

**REAL ESTATE COMPANIES:** Developers, owners, architecture firms, engineers, contractors, banks, lenders and real estate finance firms.

**LIFE SCIENCE COMPANIES:** Any life science company that conducts research, development, manufacturing or commercialization of diagnostic, therapeutic, medical device, health IT, environmental, marine, design, agricultural or animal health products.

**INSTITUTIONS:** Universities, colleges and non-profit institutes engaged in life sciences research.

**CONSULTANTS AND SERVICE PROVIDERS:** Any company that supports the life science industry with contract research or manufacturing services, life science research products, or professional services, such as legal, IT, consulting, insurance, real estate, marketing or financial.

**INVESTORS:** Organizations including, but not limited to, venture capital firms, angel networks, buy-side or sell-side analysts, and investment banks.

**PUBLIC AGENCIES AND ECONOMIC DEVELOPMENT COUNCILS**

**INVESTIGATORS AND ACCELERATORS**

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The Benefits of Supporting Builds Bio+

- Access to a wide range of resources on the Builds Bio+ membership platform
- Exclusive Networking Opportunities
- Quarterly Meetings with Prominent Industry Speakers
- Access to Future Property Database for Property Posting and Access to Listings
- Full Calendar of Educational Research and Reports
- Annual White Paper
- Monthly Digital Communications
- Quarterly Newsletters
- Annual Life Sciences Real Estate Development Symposiums

“‘The biggest innovations of the 21st century will be at the intersection of biology and technology. A new era is beginning.”

Steve Jobs
ONLINE MEMBERSHIP
COMMUNITY
FEATURES

Member Profile

Directory

Chapter / Group Community

Event Registration

Membership Renewals and Invoicing
Welcome to the online community. Because of the built-in security features, you must first register and be approved before accessing many site sections. If you are not a member of the site yet, please register - we'd love you to be part of our online community.

Sign in using your credentials

Username
Password

Remember Me

SIGN IN

Forgot your password?
Click here to reset your password.

Haven't registered yet?
Click here to Join Builds Bio+
# Builds Bio+ Member Directory

<table>
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- [ ] Corporate - Signature Members
- [ ] Corporate - Elite Members
- [ ] Corporate - Premium Members
- [ ] Corporate - Associate Members
- [ ] Corporate - Institutional & Public Memberships
- [ ] Corporate - Life Science Company
- [ ] Corporate - Life Science Incubator & Accelerators
- [ ] Employee - Signature
- [ ] Employee - Elite
- [ ] Employee - Premium
- [ ] Employee - Associate
- [ ] Employee - Institutional & Public
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- [ ] Individual - Government
- [ ] Individual - Life Science
- [ ] Individual - Students

[Continue »](#)
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TOTAL MEMBERSHIP ACCOUNTS

1425
MAILING LISTS

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SOCIAL MEDIA

@buildsbio
@phillybuildsbio
@nymetrobuildsbio

FOLLOW US
UPCOMING EVENTS

- January 18th: **Greater NY Metro Membership Reception**, The Cure, NYC
- February 7th: **NY CREW Annual Luncheon**, NYC
- March/April: **Hudson Valley iCampus/ Pfizer Expansion** (To be confirmed), NYC
- March 7th: **Leadership Committee Dinner** (Spring Place), NYC
- March 23rd: **Philly Membership Reception** (Venue: The Curtis/ Philly BioLabs), Philadelphia, PA
- April 12th: **Pfizer Vaccine Research Expansion/The Hudson Valley iCampus**, InnoLabs, NYC
- April 17th, April 19th-21st: **BioNJ BioPartnering Event**, New Jersey
- April 27th: **Westchester Tour and Reception**, Westchester, NY
- May 10th: **Industry City / Engineering Biology**, Brooklyn, NYC
- May 23rd or 24th: **Philly Builds Bio+ Event**, Philadelphia PA
- May 23rd – 25th: **SynbioBeta**, San Francisco, CA
- May 31st – June 1st: **Yale Innovation Summit**, New Haven, CT
UPCOMING EVENTS

- June 5th – 8th: **BIO International Convention**, Boston, MA
- June: HATCH – **Longfellow/ Long Island City Tour and Reception**, Long Island City, NYC
- June 19th-22nd: **London ULI Event**, NYC
- June 22nd – 23rd: **Biodesign Challenge**, MOMA and Parsons School of Design, NYC
- August 10th: **Summertime on the Roofdeck at 125 West End Avenue**, Elevate Properties, NYC
- September 12th: 2023 **Philly Symposium**, Union League Club Reserved, Philadelphia PA
- October 4th-6th, **Biofabricate Summit**, Paris France
- November 1st: 2023 **New York Symposium**, Times Center Reserved, NYC
- December – 1st Week: **Philly Event**, Philadelphia PA
SAVE THE DATE – PHILLY EVENTS

- March 23: **Philly Leadership and Prospective Members Reception**, The Post @ Philly BioLabs, Philadelphia, PA
- May 23rd or 24th: **Philly Builds Bio+ Event**, Philadelphia PA
- September 12th: 2023 **Philly Symposium**, Union League Club Reserved, Philadelphia PA
- December – 1st Week: **Philly Event**, Philadelphia PA
THANK YOU!

Email us: info@buildsbio.org
Visit: www.buildsbio.org